



51st FAPPO ANNUAL CONFERENCE & TRADE SHOW
Orlando, FL
May 22 - 25, 2018

Time	General Description	Speaker	UPPCC ED Hrs.	ISM Ed Hrs.
WEDNESDAY - MAY 23, 2018				
8:30 - 10:00	Keynote Speaker - The 4 Phases of Attitude	Steve Morgan	1.5	1.5
10:15 - 11:45	Strategies for Success - Getting Ready for Public-Private Partnerships (P3s)	Dr. Lawrence Martin, UCF Professor	1.5	1.5
10:15 - 11:45	Hurricanes, Earthquakes & Tornadoes: Finding your Yellow Brick Road	Duff Erholtz & Tammy Rimes	1.5	1.5
10:15 - 11:45	Procurement's Most Strategic Asset - It's Professional	Dr. Clifford McCue	1.5	1.5
THURSDAY - MAY 24, 2018				
8:30 - 9:45	Keynote Speaker - NegoEconomics & SMARTnership	Mr. Keld Jensen	1.5	1.5
10:00 - 11:30	Straight Talk - Communicating with Honesty & Integrity	Larry Johnson	1.5	1.5
	Shake That Money Tree - Sales tax savings through Owner Direct Purchasing	Joanne Flick	1.5	1.5
	Conducting a Successful Negotiation	Dr. Keri Kozlowski, UCF Professor	1.5	1.5
1:00 - 2:00	FAPPO Best Practices/Entity Award Presentations	Keith Glatz, CPPO, FCPM	1.0	1.0
2:00 - 3:00		Cheryl Olson, C.P.M., CPPO		
2:00 - 3:00	Winning Best Practices Presentations		1.0	1.0
3:15 - 4:45	Show me the Money	Lourdes Coss	1.5	1.5
	FAPPO - The Value of Membership	Joe Benjamin	1.5	1.5
	Fundamentals of Collaborative Delivery Methods	Robert Garland, P.E. P.G. Eng. S.P.	1.5	1.5
FRIDAY - MAY 25, 2018				
8:00 - 9:30	NIGP Update	Rick Grimm, CPPO, CPPB CEO National Institute of Governmental Purchasing	0.5	0.5
9:30 - 10:30	Finding the Funny in Change	Jan McInnis	1.0	1.0
10:30 - 12:00	Procurement Officials - The MVP's in the fight against public corruption: Case reflections of an FBI Public Corruption Agent	SA Kyle Scheatzle, Federal Bureau of Investigations	1.5	1.5

I hereby certify that I attended all circle sessions. Total number of educational hours attended: _____

Attendee Name: _____

Agency Name: _____

Address: _____

Date: _____

Attendee Signature: _____