Driving efficiencies & supporting local businesses with cooperative purchasing

Southeast Florida Governmental Purchasing Co - Operative





Charles Spencer

Procurement Director for City of Plantation, FL

Lead department of 7 procurement staff

Committed to public service for our ~100k citizens!





Journey of SE FL Gov Purchasing Group

- Benefits we've seen
- How we operate
- What's next



The SE FL Coop

What we are & why we exist





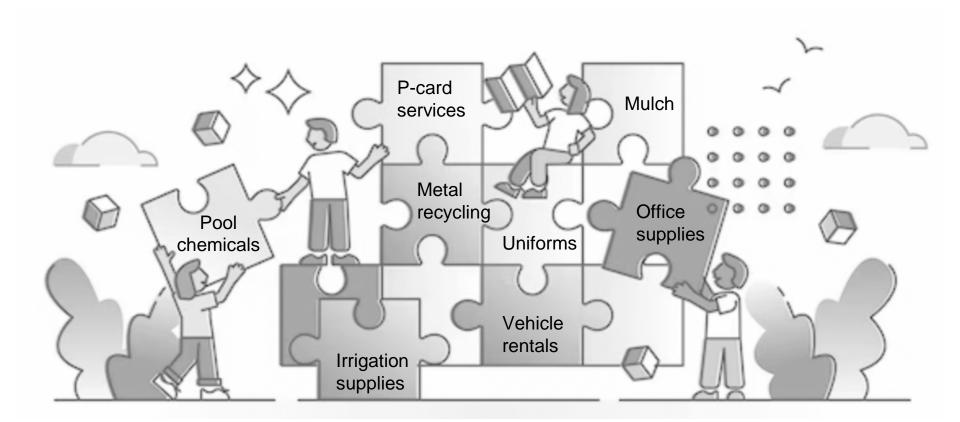
Founded in 1990

City of Plantation engaged actively in 2008

~25 public entity members (now 55!)

Division of labor for shared needs







Procurement Teams Win

Benefits of the coop model

"If I had to purchase on my own everything that the cooperative now handles, I would need at least two additional staff."

Keith Glatz, City of Tamarac

Regional economies of scale:

Suppliers offer lower unit prices for higher volume purchases

Monthly meetings

Share best practices

Confront challenges

Discuss contracts & upcoming procurement needs

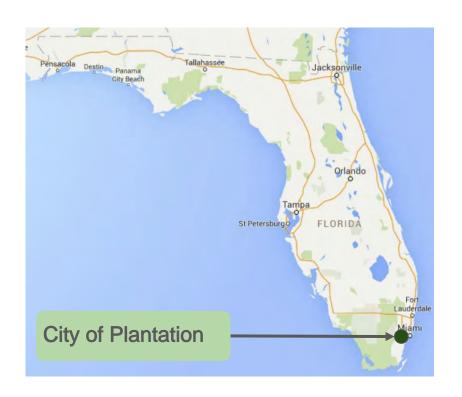
Professional network

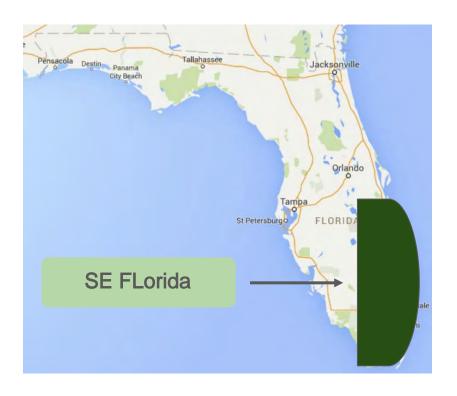


Suppliers & Vendors Win

Benefits of the coop model

More Business











How We Operate

Coop Administration

Attend 3 meetings (or help!)

Closed coop

Leverage local NIGP chapter

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Single POC for communications

Quantity surveys

Monthly meeting



What's next?

Technology & Expansion



How do all the X members of the coop find each other's contracts?



Search across our 59 active contracts in one go

See a snapshot of contract info



Easy to find contracts

Expires Mar 2027

Expires May 2024

Expires Jun 2025

Contracts from Southeast Florida Governmental Purchasing Cooperative Group



Contract #E-03-22

Unleaded Gasoline & Diesel Fuel

Awarded to Port Consolidated, Inc.

Southeast Florida Governmental Purchasing Cooperative Group shareable contract from City of Pompano Beach, FL



Contract #1222387

Automotive Oils, Lubricants and Greases

3 suppliers awarded: Palmdale Oil Company, Inc., CIRCLE LUBRICANTS INC and M & J Sunshine Southeast Florida Governmental Purchasing Cooperative Group shareable contract from City of Miami, FL



Contract #19-146

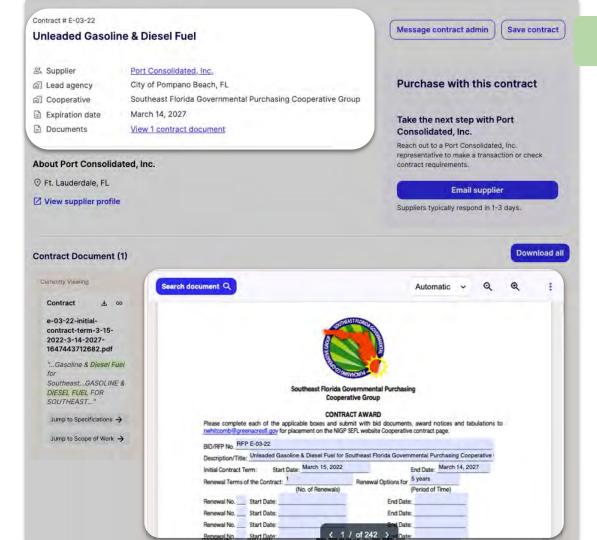
Anhydrous Ammonia Tank Rental & Tank Maintenance

Awarded to Tanner Industries, Inc.

Southeast Florida Governmental Purchasing Cooperative Group shareable contract from City of Riviera Beach, FL

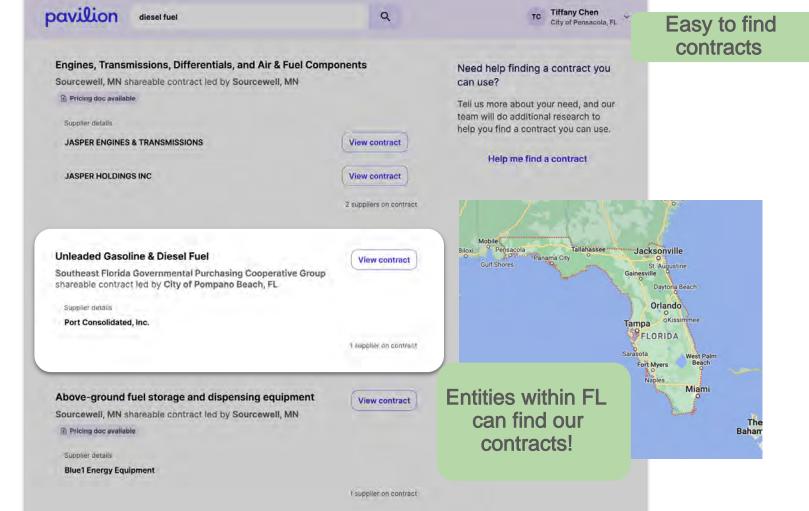


Dive into the contract details and documents



Easy to find contracts







Closed - ISH coop



Q, Southeast Florida Governmental **Purchasing Group Cooperative Contracts** Southeast Florida Governmental Purchasing Group contracts are available on Pavilion, along with their awarded suppliers. Find Southeast Florida Governmental Purchasing Group contracts and many more from nearby local entities 1 Cooperative 59 Active Shareable Contracts Search through all Southeast Florida Governmental Purchasing Cooperative Group contracts Contracts from Southeast Florida Governmental Purchasing Cooperative Group County operate beat, hence Office Supplies Awarded to Office Depot Southeast Florida Governmental Purchasing Cooperative Group shareable contract from City of is Priving the session. Unleaded Gasoline & Diesel Fuel Awarded to Part Consolidated, Inc.

Log-in Wall

Searchable

Southeast Florida Governmental Purchasing Cooperative Group shareable contract from City of

How does this apply to you?

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Replicate this model in your region!

Participate and/or use our contracts!

Publish & share your contracts

Closing

Questions

Email me at ESpencer@plantation.org