



# Florida Association of Public Procurement Officials (FAPPO) 2026 Annual Conference and Trade Show

## Hyatt Regency Orlando May 3 - 6

Honoring Liberty and Legacy, as we Inspire Evolution in Procurement

Sunday, May 3		Session Name	Presenter's Name	Room
8:30 AM	10:00 AM	FAPPO Board of Directors Meeting	Board of Directors	Gulf
10:00 AM	5:00 PM	<i>Delegate Registration Sunday</i>		Plaza Int'l Foyer and Florida Foyer
10:30 AM	12:00 PM	Documentation is Your Defence: Building Audit-Ready Grant Procurement Files	Brooke Green	Blue Spring
10:30 AM	12:00 PM	The ERP Journey	Dean Mealy II	Florida Ballroom
12:30 PM	1:30 PM	Prayer Service / Fellowship Meeting for those who wish to participate	Joe Benjamin, Mark Raiford	Florida Ballroom
1:45 PM	3:00 PM	Emerging Trends in Disaster Preparedness and Recovery Impacting your Procurement Strategy	Shelley Vineyard (DRS)	Blue Spring
1:45 PM	3:00 PM	So you are NEW to public procurement	Denise Finn	Florida Ballroom
3:30 PM	4:30 PM	First Timers Orientation	Joe Benjamin	Florida Ballroom
4:45 PM	6:15 PM	Pre-Con Session (invitation only)	Sourcewell	Florida Ballroom
		<b>No Meals provided on Sunday</b>		
Monday - May 4		Session Name	Presenter's Name	Room
6:30 AM	4:00 PM	<i>Registration Monday</i>		Florida Foyer
7:30 AM	8:30 AM	<b>Breakfast - Opening Ceremony begins at 8:00 a.m.</b>	Jennifer Hyde, President	Florida Ballroom
8:30 AM	9:15 AM	<b>Keynote speaker - Hoan Do</b>	Intro by Sourcewell	Florida Ballroom
9:30 AM	1:30 PM	<b>Trade Show and Lunch (12:30) in Exhibit Hall</b>	Exhibitors and Sponsors	Plaza International Ballroom
2:00 PM	2:55 PM	From Policy Manuals to Pathways: Making Procurement Guidance Actually Work for End Users	Anne Jordan (Pavilion)	Orlando L
2:00 PM	2:55 PM	Leadership under Fire: Guiding Procurement Through Resistance and Uncertainty	Denise Finn, Wanda Roop, Jennifer Hyde and Carrie Roberts	Orlando M
2:00 PM	2:55 PM	Behind the Award: Real Stories, Real Strategies for AEP Success	Carrie Mathes, Mark Raiford, Amy Flack and Kathleen Fisher	Orlando N
2:00 PM	2:55 PM	The Power of Perspective	Stacy Adams	Blue Spring
3:15 PM	4:15 PM	<b>AI in Procurement: From Curiosity to Confident Use (Presented by Sourcewell)</b>	Danny Mays, Lisa Truax, and Jedidiah Wieland	Florida Ballroom
4:30 PM	5:25 PM	Understanding Surety Bonds: Strengthening Procurement Integrity & Modernizing the Bonding Process	Lisa Deatherage (Surety2000)	Orlando L
4:30 PM	5:25 PM	Ignorance Isn't Always Bliss; The Power of Real-time Vendor Performance Data	Kelly Loll, Olimpia Lonsdale, Becca Smith (Procured)	Blue Spring
4:30 PM	5:25 PM	Unlocking Efficiency: Design Build for Public Sector Projects in Florida	Jennifer Hyde and Nate Rubel	Orlando N
4:30 PM	5:25 PM	What are Questions that keep you up at Night? (FAPPO memberclick hot topic discussion)	Wanda Roop, Denise Finn, Carrie Roberts, Zulay Millan	Orlando M
6:00 PM	8:00 PM	VIP Reception (by Invitation)		
		<b>Dinner on your own</b>		
Tuesday - May 5		Session Name	Presenter's Name	Room
6:30 AM	4:00 PM	<i>Registration Tuesday</i>		
7:30 AM	8:45 AM	<b>Breakfast - Member Networking and Entity Awards</b>	Board of Directors	Florida Ballroom
8:45 AM	9:45 AM	<b>General Session - Birth Control for Fish</b>	Lee Ann Pope and Joel Atkinson (NASPO)	Florida Ballroom
10:00 AM	10:55 AM	AI vs Human Judgement: Who Writes the Better RFP	Brooke Green	Orlando L
10:00 AM	10:55 AM	Lessons Learned: Turning Procurement Challenges into Future Successes	Aby Raymond	Orlando M
10:00 AM	10:55 AM	The Joys of Public Records Requests, and the Tensions of Trade Secrets	Mark Stempler (Becker & Poliakoff)	Orlando N
10:00 AM	10:55 AM	The importance of getting to know yourself and your team	Ashley Sellars	Blue Spring
11:10 AM	12:05 PM	Getting the most out of Cooperative Procurement	Crosby Grindle (NCPP)	Orlando L
11:10 AM	12:05 PM	You're Invited to Negotiate	Kristin Early and John Nordmeyer	Orlando M
11:10 AM	12:05 PM	Construction Alternative Delivery Methods: Construction Management & Design Build	Kristy Varda	Orlando N
11:10 AM	12:05 PM	Building Trust and Advancing Communities: The Power of Strategic Partnerships between Procurement and Elected Officials	Kate Rotella	Blue Spring
12:10 PM	2:00 PM	<b>Lunch - General Membership Meeting, Secretary Election and Best Practice and President Awards Presentations</b>	Board of Directors	Florida Ballroom
2:00 PM	2:30 PM	<b>General Session - NIGP Update</b>	Kate Rotella	Florida Ballroom
2:40 PM	3:35 PM	The Protest Spectrum: Different Designs, Same Destination	Carrie Mathes, Carrie Roberts and Charles Spencer	Orlando L
2:40 PM	3:35 PM	Procurement and Implementation of an ERP System: The Good, the Bad and the Ugly	Denise Finn, Cathy Scott, Kirk Zimmerman	Orlando M
2:40 PM	3:35 PM	Job Order Contracting: Best Practices	Kristy Varda	Orlando N
2:40 PM	3:35 PM	Ask More. Do More. Become More: A Practical Guide to Procurement Career Advancement	George Barber	Blue Spring
3:45 PM	4:35 PM	Cities, Towns and Villages Networking Group	Wanda Roop, Denise Finn	Orlando L
3:45 PM	4:35 PM	Counties Networking Group	Jennifer Hyde, Carrie Roberts	Florida Ballroom
3:45 PM	4:35 PM	Education Networking Group	Brooke Green	Orlando M
3:45 PM	4:35 PM	Special District Networking Group (Airports, Ports, Transportation, Water Management)	Zulay Millan and George Barber	Blue Spring
3:45 PM	4:35 PM	First Responder Networking Group (Fire District and Sherriff office)	Venessa Redman	Orlando N
6:00 PM	9:00 PM	<b>Special Event Liberty, Legacy &amp; Laughs Dinner and a show at FunnyBone Comedy Club. Pre-registration by April 24, 2026 is required (link emailed to registered delegates)</b>		
Wednesday, May 6		Session Name	Presenter's Name	Room
7:00 AM	9:00 AM	<i>Registration Wednesday</i>		
7:30 AM	8:30 AM	<b>Breakfast - AEP Award Presentation begins at 8:00 a.m.</b>	Carrie Mathes	Florida Ballroom
8:30 AM	9:30 AM	<b>General Session - The Modern Cooperative: A Human-Led, Tech-Enabled Approach to Procurement</b>	Matt Dugal and Ashley Greuel (OMNIA) Cassandra Palm, Orange County Public Schools Joe Benjamin, Pinellas County Schools	Florida Ballroom
9:45 AM	10:40 AM	The Multigenerational Advantage: Turning Diversity into Procurement Power	Brooke Green, Denise Finn	Orlando L
9:45 AM	10:40 AM	Supplier Engagement	Gerriod Griffin and Leneka Williams	Orlando M
9:45 AM	10:40 AM	Transformation in Motion...Balancing Tradition and Evolution	Theresa Webb	Orlando N
9:45 AM	10:40 AM	Training Plans, Start ASAP!	Ashley Sellars	Blue Spring
10:55 AM	11:45 AM	<b>General Session - Florida Legislation Update</b>	Legislative Committee	Florida Ballroom
11:45 AM	1:00 PM	<b>Lunch - President's closing remarks, Past President Recognition, Passing of the plaques, and drawings</b>	Board of Directors	Florida Ballroom