



Florida Association of Public Procurement Officials (FAPPO) 2026 Annual Conference and Trade Show Hyatt Regency Orlando May 3 - 6

Honoring Liberty and Legacy, as we Inspire Evolution in Procurement

| Sunday, May 3 | | Session Name | Presenter's Name | Room |
|---------------|----------|---|----------------------------|-------------------------------------|
| 8:00 AM | 10:00 AM | FAPPO Board of Directors Meeting | Board of Directors | Gulf |
| 10:00 AM | 5:00 PM | <i>Delegate Registration Sunday</i> | | Plaza Int'l Foyer and Florida Foyer |
| 10:30 AM | 12:00 PM | Documentation is Your Defence: Building Audit-Ready Grant Procurement Files | Brooke Green | Blue Spring |
| 10:30 AM | 12:00 PM | The ERP Journey | Dean Mealy II | Regency lounge |
| 12:30 PM | 1:30 PM | Prayer Service / Fellowship Meeting | Joe Benjamin, Mark Raiford | Florida Ballroom |
| 1:45 PM | 3:00 PM | Emerging Trends in Disaster Preparedness and Recovery Impacting your Procurement Strategy | Shelley Vineyard (DRS) | Blue Spring |
| 1:45 PM | 3:00 PM | So you are NEW to public procurement | Denise Finn | Florida Ballroom |
| 3:30 PM | 4:30 PM | First Timers Orientation | Joe Benjamin | Florida Ballroom |
| 4:45 PM | 6:15 PM | Pre-Con Session (invitation only) | Sourcwell | Florida Ballroom |

| Monday - May 4 | | Session Name | Presenter's Name | Room |
|----------------|---------|---|---|------------------------------|
| 6:30 AM | 4:00 PM | <i>Registration Monday</i> | | Florida Foyer |
| 7:30 AM | 8:30 AM | Breakfast - Opening Ceremony begins at 8:00 a.m. | Jennifer Hyde, President | Florida Ballroom |
| 8:30 AM | 9:15 AM | Keynote speaker - Hoan Do | Intro by Sourcwell | Florida Ballroom |
| 9:30 AM | 1:30 PM | Trade Show and Lunch (12:30) in Exhibit Hall | Exhibitors and Sponsors | Plaza International Ballroom |
| 2:00 PM | 2:55 PM | From Policy Manuals to Pathways: Making Procurement Guidance Actually Work for End Users | Anne Jordan (Pavilion) | Orlando L |
| 2:00 PM | 2:55 PM | Leadership under Fire: Guiding Procurement Through Resistance and Uncertainty | Denise Finn, Wanda Roop, Jennifer Hyde and Carrie Roberts | Orlando M |
| 2:00 PM | 2:55 PM | Behind the Award: Real Stories, Real Strategies for AEP Success | Carrie Mathes | Orlando N |
| 2:00 PM | 2:55 PM | The Power of Perspective | Stacy Adams | Blue Spring |
| 3:15 PM | 4:15 PM | AI in Procurement: From Curiosity to Confident Use (Presented by Sourcwell) | Danny Mays, Lisa Truax, and Jedidiah Wieland | Florida Ballroom |
| 4:30 PM | 5:25 PM | Understanding Surety Bonds: Strengthening Procurement Integrity & Modernizing the Bonding Process | Lisa Deatherage (Surety2000) | Orlando L |
| 4:30 PM | 5:25 PM | Ignorance Isn't Always Bliss; The Power of Real-time Vendor Performance Data | Kelly Loll, Olimpia Lonsdale, Becca Moran (Procurated) | Blue Spring |
| 4:30 PM | 5:25 PM | Unlocking Efficiency: Design Build for Public Sector Projects in Florida | Jennifer Hyde and Nate Rubel | Orlando N |
| 4:30 PM | 5:25 PM | What are Questions that keep you up at Night? (FAPPO memberclick hot topic discussion) | Wanda Roop, Denise Finn, Carrie Roberts, Zulay Millan | Orlando M |
| 6:00 PM | 8:00 PM | VIP Reception (by Invitation) | | |
| | | <i>Dinner on your own</i> | | |

| Tuesday - May 5 | | Session Name | Presenter's Name | Room |
|-----------------|----------|---|---|------------------|
| 6:30 AM | 4:00 PM | <i>Registration Tuesday</i> | | |
| 7:30 AM | 8:45 AM | Breakfast - Member Networking, Entity Awards and UPPCC update (8:00 a.m.) | Board of Directors | Florida Ballroom |
| 8:45 AM | 9:45 AM | General Session - Birth Control for Fish | Lee Ann Pope and Joel Atkinson (NASPO) | Florida Ballroom |
| 10:00 AM | 10:55 AM | AI vs Human Judgement: Who Writes the Better RFP | Brooke Green | Orlando L |
| 10:00 AM | 10:55 AM | Lessons Learned: Turning Procurement Challenges into Future Successes | Aby Raymond | Orlando M |
| 10:00 AM | 10:55 AM | The Joys of Public Records Requests, and the Tensions of Trade Secrets | Mark Stempler (Becker & Poliakoff) | Orlando N |
| 10:00 AM | 10:55 AM | The importance of getting to know yourself and your team | Ashley Sellars | Blue Spring |
| 11:10 AM | 12:05 PM | Getting the most out of Cooperative Procurement | Crosby Grindie (NCPD) | Orlando L |
| 11:10 AM | 12:05 PM | You're Invited to Negotiate | Kristin Early and John Nordmeyer | Orlando M |
| 11:10 AM | 12:05 PM | Construction Alternative Delivery Methods: Construction Management & Design Build | Kristy Varda | Orlando N |
| 11:10 AM | 12:05 PM | Building Trust and Advancing Communities: The Power of Strategic Partnerships between Procurement and Elected Officials | Kate Rotella | Blue Spring |
| 12:10 PM | 2:00 PM | Lunch - General Membership Meeting, Secretary Election and Best Practice and President Awards Presentations | Board of Directors | Florida Ballroom |
| 2:00 PM | 2:30 PM | General Session - NIGP Update | Debbie Trueblood, NIGP CEO | Florida Ballroom |
| 2:40 PM | 3:35 PM | The Protest Spectrum: Different Designs, Same Destination | Carrie Mathes, Carrie Roberts and Charles Spencer | Orlando L |
| 2:40 PM | 3:35 PM | Procurement and Implementation of an ERP System: The Good, the Bad and the Ugly | Denise Finn, Cathy Scott, Kirk Zimmerman | Orlando M |
| 2:40 PM | 3:35 PM | Job Order Contracting: Best Practices | Kristy Varda | Orlando N |
| 2:40 PM | 3:35 PM | Ask More. Do More. Become More: A Practical Guide to Procurement Career Advancement | George Barber | Blue Spring |
| 3:45 PM | 4:35 PM | Cities, Towns and Villages Networking Group | Wanda Roop, Denise Finn | Orlando L |
| 3:45 PM | 4:35 PM | Counties Networking Group | Jennifer Hyde, Carrie Roberts | Florida Ballroom |
| 3:45 PM | 4:35 PM | Education Networking Group | Brooke Green | Orlando M |
| 3:45 PM | 4:35 PM | Special District Networking Group (Airports, Ports, Transportation, Water Management) | Zulay Millan and George Barber | Blue Spring |
| 3:45 PM | 4:35 PM | First Responder Networking Group (Fire District and Sheriff office) | Venessa Redman | Orlando N |
| 6:00 PM | 9:00 PM | Special Event Liberty, Legacy & Laughs Dinner and a show at FunnyBone Comedy Club. Pre-registration by April 24, 2026 is required (link emailed to registered delegates) | | |

| Wednesday, May 6 | | Session Name | Presenter's Name | Room |
|------------------|----------|--|--------------------------------------|------------------|
| 7:00 AM | 9:00 AM | <i>Registration Wednesday</i> | | |
| 7:30 AM | 8:30 AM | Breakfast - AEP Award Presentation begins at 8:00 a.m. | Carrie Mathes | Florida Ballroom |
| 8:30 AM | 9:30 AM | General Session - The Modern Cooperative: A Human-Led, Tech-Enabled Approach to Procurement | Matt Dugal and Ashley Greuel (OMNIA) | Florida Ballroom |
| 9:45 AM | 10:40 AM | The Multigenerational Advantage: Turning Diversity into Procurement Power | Brooke Green, Denise Finn | Orlando L |
| 9:45 AM | 10:40 AM | Supplier Engagement | Gerriod Griffin and Leneka Williams | Orlando M |
| 9:45 AM | 10:40 AM | Transformation in Motion...Balancing Tradition and Evolution | Theresa Webb and Victor Leamer | Orlando N |
| 9:45 AM | 10:40 AM | Training Plans, Start ASAP! | Ashley Sellars | Blue Spring |
| 10:55 AM | 11:45 AM | General Session - Florida Legislation Update | Legislative Committee | Florida Ballroom |
| 11:45 AM | 1:00 PM | Lunch - President's closing remarks, Past President Recognition, Passing of the plaques, and drawings | Board of Directors | Florida Ballroom |