



Florida Association of Public Procurement Officials (FAPPO) 2025 Annual Conference and Trade Show
Hyatt Regency Orlando May 11-14

The Art of Possibilities: Dare to Be Awesome! Trust intuition and collaborative experiences to stay ahead of today's threats and foresee tomorrow's challenges

Sunday, May 11			Available CEH UPPCC	Available CEH ISM	NIGP Approved Hours	Attended ✓
Session Name	Presenter's Name					
12:30 PM 2:00 PM Pre-Con Session: Leading the Procurement Team of the Future with Cooperative Procurement	Tammy Rimes (NCPD)		1.5	1.5	1.5	
12:30 PM 2:00 PM Pre-Con Session: Write It Right: Market Research & Specs That Get Results	Stephanie Akerley/Danny Mays		1.5	1.5	1.5	
2:15 PM 3:15 PM Pre-Con Session: Professional Judgement - Why it's Important	Victor Leamer		1	1	1	
3:30 PM 4:30 PM	Mark Raiford		1	1	1	
Note, for ISM Credit Hours for Sunday's courses, please contact jhyde@indianriver.gov						

Monday - May 12			Available CEH UPPCC	Available CEH ISM	NIGP Approved Hours	Attended ✓
Session Name	Presenter's Name					
7:30 AM 9:00 AM Keynote - The Art of Possibilities	Ken Hartley		1	1	1	
9:00 AM 1:00 PM Trade Show and Lunch in Exhibit Hall			0	0	2	
1:00 PM 2:00 PM CPP 102 (Florida Sheriff's Association Cooperative Purchasing Programs)	Sarra Carroll (Florida Sheriff's Association), Bill Spinelli		1	1	1	
1:00 PM 2:00 PM Writing Specifications to get the Job Done!	Carrie Roberts		1	1	1	
1:00 PM 2:00 PM 20 RFP Worst Practices and How to Avoid Them	Victor Leamer (RFP Dream Team)		1	1	1	
1:00 PM 2:00 PM Mentoring and the Journey to Certification	Dean Mealy		1	1	1	
1:00 PM 2:00 PM Beyond the Status Quo: Daring to Innovate Together	Zulay Millan and Carrie Mathes		1	1	1	
2:10 PM 3:40 PM General Session - The MWM Playbook: Leading Procurement with Mission, Elevating Worth, and Driving Forward Momentum	Danny Mays		1.5	1.5	1.5	
3:45 PM 4:45 PM Honey, I Shrunk the Requirements: Hot to Attract More Vendors to your RFPs	Blake Skiles		1	1	1	
3:45 PM 4:45 PM Understanding Florida's Consultant's Competitive Negotiation Act (CCNA)	Kirk Buffington		1	1	1	
3:45 PM 4:45 PM Keeping the "Pro" in Procurement	Stacy Adams		1	1	1	
3:45 PM 4:45 PM The Blueprint for Cooperative Procurement Success: Insights from the Experts	Mariel Reed (Pavilion) Carrie Mathes, Brian O'Connor		1	1	1	
3:45 PM 4:45 PM AI - Friend of Foe?	Stephanie Akerley		1	1	1	

Tuesday - May 13			Available CEH UPPCC	Available CEH ISM	NIGP Approved Hours	Attended ✓
Session Name	Presenter's Name					
8:15 AM 9:15 AM General Session - Elevating Procurement: Roadmap for Strategic Impact and Data-Driven Decisions	Matt Dugal (Omnia Partners)		1	1	1	
9:20 AM 10:50 AM Potential Perils of the Public Procurement Process	Mark Stempler		1.5	1.5	1.5	
9:20 AM 10:50 AM Procurement Jeopardy!	Carrie Roberts		1.5	1.5	1.5	
9:20 AM 10:50 AM Leveraging Stakeholder Relationships for Procurement Success	Victor Leamer (RFP Dream Team)		1.5	1.5	1.5	
9:20 AM 10:50 AM Writing Prompts for AI	Stephanie Akerley		1.5	1.5	1.5	
9:20 AM 10:50 AM Cost Methodologies 101	Zac Christensen (NASPO)		1.5	1.5	1.5	
11:00 AM 11:55 AM Behind the Award: Real Stories, Real Strategies for AEP Success	Carrie Mathes, Katrina House, Dean Mealy, Carrie Roberts		1	1	1	
11:00 AM 11:55 AM DMS State Purchasing: What We Offer and What We Do	Ashley Sellars/Ashley Paleis (FL Dept. of Management Svcs)		1	1	1	
11:00 AM 11:55 AM Safeguarding our Digital Frontiers: The Essential Role of Cyber Insurance and Proactive Procurement for Local Governments	Kirk Buffington		1	1	1	
11:00 AM 11:55 AM Unveiling the True Cost of Procurement: Maintaining Value and Efficiency	David Kidd (Govmvt)		1	1	1	
11:00 AM 11:55 AM Internal Controls and Fraud Risk Vulnerabilities	Dr. Dave Ross/Juliet Misconi		1	1	1	
12:45 PM 2:00 PM General Session - Optimizing your Agency's Federal Grant Potential: Essential FEMA Procurement Strategies	Jon Henke (Sourcewell) and Shelley Vineyard (DRS)		1	1	1	
2:10 PM 3:15 PM Networking Facilitated by your FAPPO Board Members (Cities, Counties, and Education and Special Districts)			1	0	1	
3:30 PM 4:30 PM Electric Vehicle Funding and Procurement	Tim Coxwell		1	1	1	
3:30 PM 4:30 PM Developing an Effective Procurement Manual	Dean Mealy		1	1	1	
3:30 PM 4:30 PM From Challenges to Triumph: The Art of Turning Adversity into Opportunity	Theresa Webb, Victor Leamer		1	1	1	
3:30 PM 4:30 PM Unlocking the Potential of AI in Government Procurement	Adam Brooke		1	1	1	
3:30 PM 4:30 PM Weathering the Storm - Leading through the Storms of Change	Stacy Adams		1	1	1	

Wednesday, May 14			Available CEH UPPCC	Available CEH ISM	NIGP Approved Hours	Attended ✓
Session Name	Presenter's Name					
7:00 AM 8:00 AM Member Networking Breakfast, Update from NIGP at 7:30 a.m.	Rick Grimm		0	0	0.5	
8:15 AM 9:15 AM General Session - Teamwork Makes the Dream Work: Negotiating with Teams in Public Procurement	Stacy Adams		1	1	1	
9:20 AM 10:20 AM Transforming Florida's Construction Procurement: A Cooperative JOC Approach	Justin Olson (Gordian)		1	1	1	
9:20 AM 10:20 AM Top 5 Reasons Supplier's Aren't Responding to Your Solicitations	Thao Jones-Hill (OpenGov)		1	1	1	
9:20 AM 10:20 AM Trusting Intuition and Collaboration through Vulnerability and Psychological Safety	Lorraine Williams		1	1	1	
9:20 AM 10:20 AM 20 Worst RFP Practices and How to Avoid Them (repeat of 5/12 session)	Victor Leamer		1	1	1	
9:20 AM 10:20 AM Cost Methodologies 102: Deep Dive into Tool Box and Strategies	Zac Christensen (NASPO)		1	1	1	
10:25 AM 11:25 AM General Session - Florida Legislation Update	Legislative Committee		1	1	1	

Total available CEH Credit 17.50 16.50 20.00

I hereby certify my attendance at each of the sessions indicated. I am claiming the following Continuing Education Hours:

Earned

Signature: _____ Date: _____

Printed Name: _____

Retain this form and submit to the certifying agency at the time of certification/re-certification.