

## Florida Association of Public Procurement Officials (FAPPO) 2024 Annual Conference and Trade Show Disney's Coronado Springs Resort, May 19-22, 2024

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Inday - May 19, 20						Attended
1:00 PM	2:30 PM Pre-Con Session - Your RFP is a Road Map	Victor Leamer and Stephanie Dion (RFP Dream Team)	1.5	1.5	1.5	
1:00 PM	2:30 PM Pre-Con Session - Failing to Plan is Planning to Fail: Acquisition Planning and Market Research	Stacy Adams	1.5	1.5	1.5	+
2:40 PM	4:10 PM Pre-Con Session - Florida Department of Management Services and Its Benefits for You	Catherine Sanders/Ashley Sellars (Florida DMS)	1.5	1.5	1.5	
2:40 PM	4:10 PM Pre-Con Session - Do's and Don'ts of RFPs	Victor Leamer and Stephanie Dion (RFP Dream Team)	1.5	1.5	1.5	
onday - May 20, 2		Presenter's Name Lorraine Williams	1	1	1	4
8:00 AM	9:00 AM Keynote - Power, a Change in Perspective		1	1	1	
9:05 AM	10:00 AM Build America Buy America: Is Your Local Government Agency Prepared?	Kim Abrego and Shelley Vineyard (DRS)	1	0	1	
9:05 AM	10:00 AM Procurement as a Career: Getting to the Next Level	Rita Silva	1	0	1	
9:05 AM	10:00 AM Procurement and Vendor Academies: Building Capacities	Sophia Cunningham and Christopher Grant-Henriques	1	0	1	_
9:05 AM	10:00 AM Breaking the Wheel: A Hamster's Guide to Time Management	Stacy Adams	1	0	1	
9:05 AM	10:00 AM Strategic Partnerships: Your Key to Unlocking Facilities Excellence	Justin Olson and Jo Medelman (Gordian)	1	0	1	
10:05 AM	11:30 AM General Session - Let's Get Awkward! A Candid Look at Unpredictable Procurement Plot Twists	Zulay Millan/Carrie Mathes	1.5	1.5	1.5	
11:30 AM	5:30 PM Vendor Lunch / Tradeshow / Happy Hour 4-5:30 p.m.		0	0	2	
uesday - May 21, 2		Presenter's Name				
8:10 AM	9:10 AM General Session - The Future of Procurement - How to Set Yourself Up for Success	Matt Dugal (Omnia Partners)	1	1	1	
9:15 AM	10:10 AM Cybersecurity - If Data is Currency, How do You Know Your Money is Safe?	Nathan Dawson	1	0	1	
9:15 AM	10:10 AM In a Perfect RFP World: How to Turn Out Detailed, Comprehensive Solicitations in Record Time	Thao Jones-Hill (OpenGov)	1	0	1	
9:15 AM	10:10 AM Fortifying Trust: Harnessing Electronic Surety Bonds to Safeguard Against Surety Bond Fraud	Lisa Deatherage (Surety 2000)	1	0	1	
9:15 AM	10:10 AM The Impact of Volunteering on your Career Path	Dean Mealy	1	0	1	
9:15 AM	10:10 AM Achieving Excellence in Procurement (AEP Award)	Blake Skiles, Carrie Mathes, and Shawn Willett	1	0	1	
10:15 AM	11:15 AM Intro to IT Procurement - Solicitation Process (can AI Help?), demos and negotiations	Stephanie Akerley	1	1	1	
10:15 AM	11:15 AM Learning Through Hurricane Ian: Successes and Struggles	Kristy Mathews	1	1	1	
10:15 AM	11:15 AM The Right Stuff: Interview Techniques	Ronald Falanga	1	1	1	
10:15 AM	11:15 AM Go Fish! Maximizing the Value of Cooperative Procurement	Anne Jordan (Pavilion) w/Greg Long and Keith Glatz	1	1	1	
10:15 AM	11:15 AM Federal Grants Procurement	Magan Waltari	1	1	1	1
11:55 AM	12:55 PM General Session - Mastering the Art of Contract Negotiations	Katie Alba (Sourcewell) and Greg Long	1	1	1	
12:55 PM	2:25 PM General Session - Design-Build vs. Progressive Design-Build	Chris Horton and Eugene Polyak	1.5	1.5	1.5	-
2:25 PM	3:25 PM Networking Facilitated by your FAPPO Board Members (Cities, Counties, and Education and Special Districts)	Board of Directors	1	1	1	
3:30 PM	5:00 PM Public Records Compliance and the Sunshine Law	Dylan Reingold	1.5	1.5	1.5	
3:30 PM	5:00 PM Advanced Protests and Appeals	Nathan Dawson	1.5	1.5	1.5	+
3:30 PM	5:00 PM Procurement, It's Not Just Purchasing	Danny Mays	1.5	1.5	1.5	+
3:30 PM	5:00 PM Understanding Florida's Consultant's Competitive Negotiation Act (CCNA)	Kirk Buffington	1.5	1.5	1.5	+
3:30 PM	5:00 PM Don't be Scared Using AI to Assist in Building Specifications	Kristy Varda	1.5	1.5	1.5	+
ednesday, May 22		Presenter's Name				
7:30 AM	8:15 AM General Session - Update from NIGP	Carrie Mathes and Rick Grimm	0.75	0	0.75	
8:15 AM	9:15 AM General Session - Al in Public Procurement	Zac Christensen (NASPO)	1	1	1	+
9:20 AM	10:20 AM The Legislative and Legal Environment, A Closer Look	Kirk Buffington	1	1	1	+
9:20 AM	10:20 AM Say What? Writing Clean, Straightforward and Easy to Follow Specifications	Carrie Roberts	1	1	1	+
			1	1	1	+
9:20 AM	10:20 AM FSA Cooperative Purchasing Program	Hugh Oliver Michallo Croft and Boyorly Mondoz	1	1	1	+
9:20 AM	10:20 AM Collaborative Construction Delivery Methods: How to Determine the Best Procurement Approach for Your Project 10:20 AM Intro to IT Procurement - Areas of contract risk and some potential solutions	Michelle Croft and Beverly Mendez Stephanie Akerley	1	1	1	+
9:20 AM			1			
10:25 AM	12:00 PM General Session - Whom Did You Leave Behind?	Alan Phillips	1.5	1.5	1.5	
	Total available CEH Crec		18.75	16	20.75	

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Retain this form and submit to the certifying agency at the time of certification/re-certification.