

LEADING WITH CONFIDENCE





"YOU CANNOT STUMBLE UPON GREATNESS;
YOU WALK UP TO IT & INTRODUCE YOURSELF"TM

CHRISTIN WEBB

OVERVIEW

- BASIS OF CONFIDENCE
- INDIVIDUAL CONFIDENCE
- IMPACT OF CONFIDENCE ON LEADERSHIP
- SHARED CONFIDENCE

LEADING WITH CONFIDENCE MODEL™





WHAT IS CONFIDENCE TO YOU?



LEADING WITH CONFIDENCE



CONFIDENCE IS...

- Clarity and Acceptance of Gifts, Skills, & Values
- Self-Assurance
- Baseline for Success
- Hills and Valleys
- Multi-Dimensional
- Comes from Within



CONFIDENCE IS NOT...

- Arrogance
- Low Self-Esteem
- Unintentional
- Self-Righteous
- Externally Validated
- A Faux



**WHAT IF ALL WE HAD WAS
CONFIDENCE?**



WHY DOES IT MATTER?



SELF-LOVE

HEALTHY
RELATIONSHIPS

SOLID
DECISION
MAKING

UPWARD
MOBILITY

EFFECTIVE
COMMUNICATION

OPEN TO NEW
OPPORTUNITIES

OVERCOME
FEAR

INCREASED
DRIVE

CLEAR
CONVICTIONS

IDENTIFYING LOWER CONFIDENCE

SAYING
NEGATIVE/CRITICAL
THINGS ABOUT
YOURSELF

BLAMING
YOURSELF

THINKING YOU DO NOT
DESERVE TO BE
REWARDED/EXPERIENCE
HAPPY MOMENTS

EASILY
DISRACTED/NOT
FOCUSED

NOT PURSUING
DREAMS & GOALS

DIMMING
YOUR LIGHT

CONFIDENCE ROADMAP



UNDERSTANDING YOUR CONFIDENCE



WHO HAVE
YOU BEEN?



WHO ARE
YOU TODAY?



WHO ARE YOU
BECOMING?

CAPITALIZE ON YOU



WHAT DO YOU
LIKE ABOUT YOU?



WHAT HAVE YOU
ACHIEVED?



WHAT CAN YOU
ENHANCE?



WHAT BARRIERS HAVE YOU EXPERIENCED WITH CONFIDENCE?



BARRIERS TO CONFIDENCE

SELF-
DEFEATING
ASSUMPTIONS

GOALS TOO
BIG OR DISTANT

DECLARING
VICTORY TOO
SOON

DOING-IT-
YOURSELF

TOXIC PEOPLE

ENTERING
UNKNOWN
TERRITORIES

FOCUSING ON
PAST
FAILURES

CONFLICT

REJECTION

MAKING
COMPARISONS

SOCIAL
MEDIA

TRAUMA/
GRIEF

NOT BEING
PREPARED

TIPS TO CREATE OR ENHANCE CONFIDENCE

EMOTIONAL

- Depend on self
- Get to know yourself
- Secure a mentor
- Be a mentor
- Be grateful
- Embrace your emotions

MENTAL

- Know your principles
- Ask questions
- Think positive thoughts
- Meditate
- Focus on solutions
- Increase competence
- Re-assess self-awareness

PHYSICAL

- Utilize affirmations
- Access positive content
- Strive to be well-groomed
- Practice good articulation
- Be organized
- Exercise
- Talk to a stranger
- Resolve a conflict
- Smile

**WHAT IF ALL WE HAD WAS
CONFIDENCE?**



LEADING WITH CONFIDENCE



WHAT IS LEADERSHIP TO YOU?





LEADERSHIP IS...

The ability to influence self and others
to work towards a common goal



GUESS WHAT?!

Leadership skills are used every day!
Leadership can be informal or formal!

Leadership is important because when executed effectively, it creates strategic vision that allows for everyone involved to be a part of a win-win outcome.





BENEFITS OF EFFECTIVE LEADERSHIP

- Creates clear vision
- Increases productivity
- Motivates people
- Increases performance
- Solves conflicts effectively
- Creates better decisions and outcomes
- Empowers future leaders
- Fosters healthy relationships
- Supports innovation
- Increases effective communication

LEADERSHIP AND CONFIDENCE

"WITHOUT CONFIDENCE THERE IS NO LEADERSHIP"

What does confidence look like in leadership?

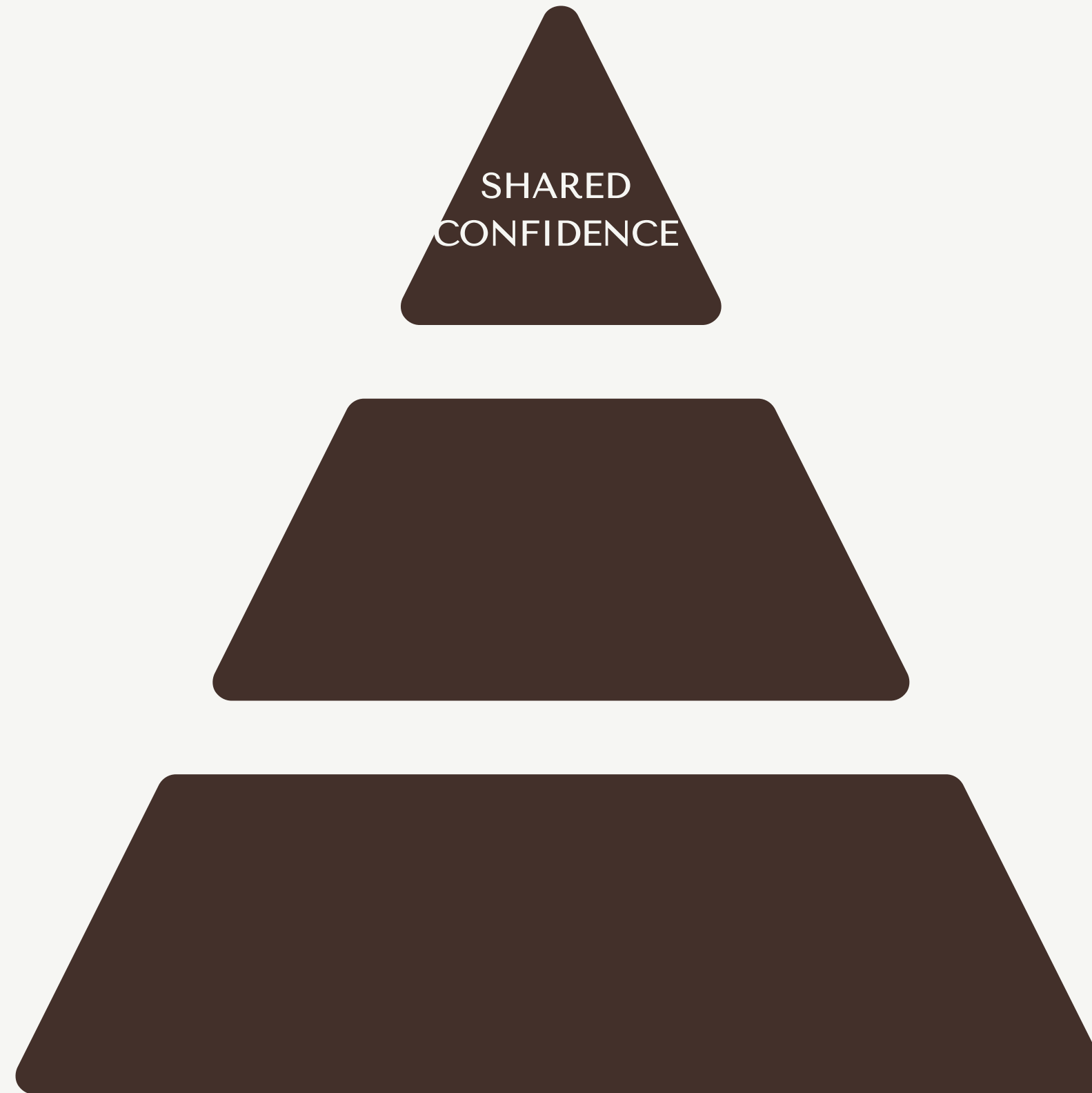
POSITIVE IMPACT CONFIDENCE HAS ON LEADERSHIP

- More energetic and enthusiastic
- Open to allowing others to lead
- Willingness to serve
- Embraces making hard decisions
- Fosters effective strategy to problem solving and conflict
- Increased the championing of projects and programs
- Courage to change

**WHAT IF ALL WE HAD WAS
CONFIDENCE?**



LEADING WITH CONFIDENCE





WHAT IS SHARED CONFIDENCE TO YOU?



SHARED CONFIDENCE IS...

An effective way to build self-confidence and then use that self-confidence to make your life, and the lives of everyone better.

Individual confidence can become confidence shared among individuals and groups.

CONFIDENCE & TEAM DYNAMICS

WHAT IS TEAMWORK?

Teamwork is the collaboration of efforts to achieve a common goal(s).

WHAT ARE TEAM DYNAMICS?

Team dynamics are the conscious and unconscious behavioral relationships between members of a group that are assigned connected tasks within a company or organization.

HOW TO BUILD TEAM CONFIDENCE

- Be confident yourself
- Be honest
- Encourage through mistakes
- Embrace failure
- Celebrate small improvements
- Give a chance to teach each other
- Be an active listener
- Schedule a team time out
- Make checklists
- Treat everyone with respect
- Talk openly about performance
- Be supportive
- Collaborate
- Delegate

LEADING WITH CONFIDENCE MODEL™



**WHAT IF ALL WE HAD WAS
CONFIDENCE?**





"YOU CANNOT STUMBLE UPON GREATNESS;
YOU WALK UP TO IT & INTRODUCE YOURSELF"TM

CHRISTIN WEBB

LET'S CONNECT!

WEBSITE

WWW.THEGREATERYOULEADERSHIP.COM

EMAIL ADDRESS

INFO@THEGREATERYOULEADERSHIP.COM

SOCIAL MEDIA



@THEGREATERYOULEADERSHIP